

## **PIACOM**

The leading Technology expert for Downstream Oil and Gas

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We believe that behind every exceptional business growth, there is the power of technology. In the 4.0 era, digital transformation is no longer a choice, it is an opportunity and a strategic responsibility that every petroleum company must embrace.

Digital transformation is not a destination but a journey that demands patience, determination, and comprehensive investment.

At PIACOM, we are committed to accompanying fuel businesses every step of the way - because this is our mission as the trusted digital transformation expert for the Oil & Gas industry.

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### **PIACOM**

#### The leading Technology expert for Downstream Oil and Gas



**PIACOM** - Petrolimex Information Technology and Telecommunication JSC. is a member of Vietnam National Petroleum Group.

With over 35 years of development, since the establishment of Petrolimex's IT and Automation Center, PIACOM is proud to be a pioneer in digital transformation solutions for Downstream Oil & Gas sector.

With extensive experience and in-depth industry knowledge, PIACOM delivers a comprehensive technology ecosystem that enables petroleum companies to automate processes, centralize management, and enhance customer experiences. As a result, busineses can optimize efficiency and boost competitive advantage.

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Years of experience in IT and automation for downstream Oil & Gas 600 +

have chosen us for digital transformation

5000<sup>+</sup>

Petrol stations have trusted and used ou products 50<sup>+</sup>

Petroleum terminals have implemented PIACOM's solutions

Carrying on our mission, we will continue to strengthen petroleum businesses through digital transformation, improving their operations and driving sustainable success.

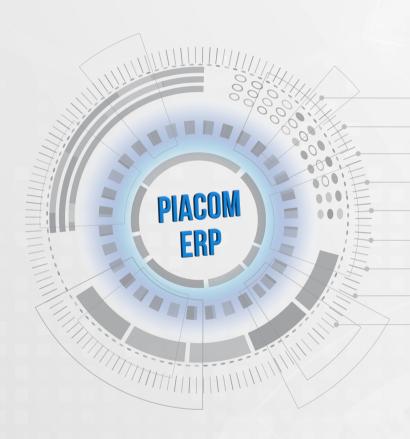
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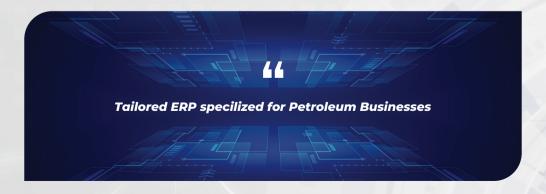


### **PIACOM ERP**

#### **Enterprise Resource Planning Software**

**PIACOM ERP** (Enterprise Resource Planning) is tailored to meet a wide range of management needs from petroleum enterprises including purchasing, inventory, transportation, distribution, accounting and finance. By centralizing all operations on a single integrated platform, companies gain stronger control, reduce manual tasks, and improve overall efficiency.







#### **MM - Material Management**

Seamlessly manages the procurement process: planning, managing orders, and tracking supplier payables, thereby improving supply chain efficiency.



#### SD - Sales and Distribution

Oversees the entire sales process: planning, pricing policy, distributing, and tracking customer receivables, aiming at enhancing business performance.



#### **ETM - Equipment and Tools Management**

Manages documentation of equipment and tools; monitor inspection, maintenance, and replacement history,... hence optimizing maintenance processes for each item.



#### TM - Transportation Management

Manages the transport fleet (tank trucks, barges and wagons): tracking trips, costs, fees, and maintenance records.



#### FI - Financial Accounting

Automates accounting processes from transaction recording, reconciliation, to financial reporting, helping reduce errors, improve accuracy, and speed up processing time.



#### MA - Manufacturing Accounting

Records all transactions and costs throughout the production process (raw materials, machinery, labor, operations,...) for better cost control and price determination.



#### **CO - Controlling**

Provides reports on costs, gross profit, net profit,... from various analytical perspectives, offering comprehensive views for the business and supporting decision making.



#### **CS - Financial Consolidation**

Consolidates reports across subsidiaries/branches; perform reconciliation, elimination, and eliminations, helping the Head Quarter generate accurate and timely financial statements.



#### HR - Human Resources & Payroll

Manages employee records, timekeeping, and automates payroll calculation, ensuring transparency, accuracy, and compliance with labor regulations.



#### BI - Business Intelligence

Analyzes business data and provides intuitive reports to support performance monitoring, forecasting, and strategic decision making.

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### **EGAS**

#### **Smart Gas Station Solution**

EGAS is a comprehensive solution suite, exclusively designed to meet all management and operational needs of gas stations. We provide not only effective business management tools but also integrate technologies that enhances the customer experience when purchasing fuel.





### Sales

Management

Sales management software

Automatic fuel dispenser integration

Automatic tank gauging system



### **Purchasing**

Convenience

Dynamic QR code payment

Automatic payment with RFID and smart camera

Self-service fueling system



Simple to use Flexible access via Website and Mobile App

> Manage your stations anytime, anywhere!





#### Sales management software

- Managing shift: shift opening/closing, in-shift sales volume and revenue.
- Managing inventory: fuel receiving, selling, inventory, and fuel loss.
- Managing cash: sales revenue and operation expenses.
- Managing contract customer.
- Issuing e-invoices.
- Sales reports.



#### **Automatic fuel dispenser integration**

- Real-time monitoring sales activities through dispensers, including fuel type, volume, and transaction amount for each fueling session.
- Supporting remote price updates: just one click to update new prices across all dispensers.
- Automatically issuing e-invoices per transaction.
- Shorten shift handover time to just 10 seconds.



#### **Dynamic QR code payment**

- Staff can tap to generate a payment QR code directly on a smart POS device.
- A unique QR code is created for each fueling transaction, with the exact amount pre-filled.
- Customers just scan and pay via banking app, no need to manually enter the amount.

#### Automatic payment with RFID and smart camera

- RFID tags are attached to vehicles, and RFID readers are installed at the dispensers to identify the vehicle, fuel type, amount and payment information.
- Customers simply arrive, refuel, and complete payment via mobile app, very fast and convenient.



#### Automatic tank gauging system

- Using magnetostrictive level measurement, optimized for small tanks.
- Automatically measuring fuel level and water level with high accuracy (±0.762mm).
- Providing alerts for low stock, leaks, water contamination, and overfills situations.
- Analyzing sales speed to suggest timely fuel restocking.





#### Self-service fueling system

- Customers can self-operate the fueling process and make cashless payment without staff assistance.
- Enhancing customer satisfaction with modern, easy-to-use and convenient fueling experience.

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### **PIACOM TAS**

#### **Terminal Automation System**

**PIACOM TAS** (Terminal Automation System) offers a comprehensive automation solution that replaces manual operations at petroleum terminals and tank farms, covering the entire process from receiving to storage and loading.

Built on modern technology platforms from the leading global automation providers, PIACOM TAS ensures safe and accurate terminal operations, while minimizing losses and optimizing costs.







Automatic tank gauging

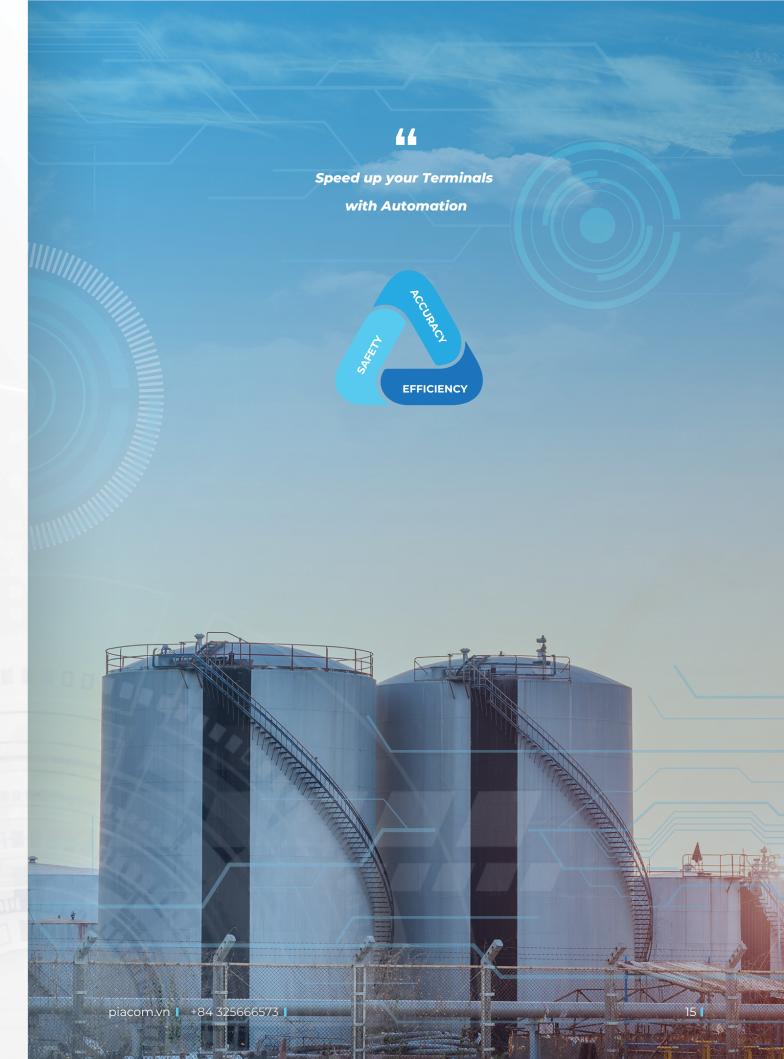


Automatic valve control



Automatic truck loading



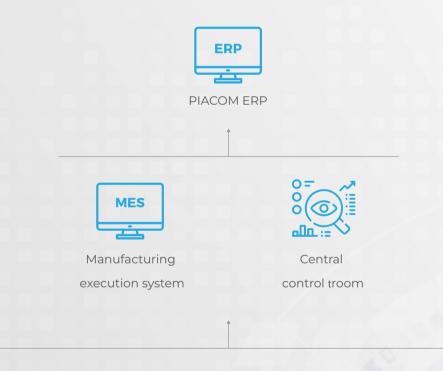


### **PIACOM SmartLube**

#### **Lube Oil Blending Automation System**

**PIACOM SmartLube** is an automation solution designed to optimize the blending process at Lube oil plants. It incorporates modern control technologies to ensure high accuracy in every blending batch.

With automatic operation and real-time monitoring, PIACOM SmartLube enables manufacturers to maintain strict quality standards, boost production efficiency, and reduce errors and waste.





Base oil tank



Blending additive tank



Blending tank



Finished product tank



Main control cabinet



- Enhance labor safety
- Enhance product quality
- Enhance productivity and efficiency





• Reduce manual processes

• Reduce production costs



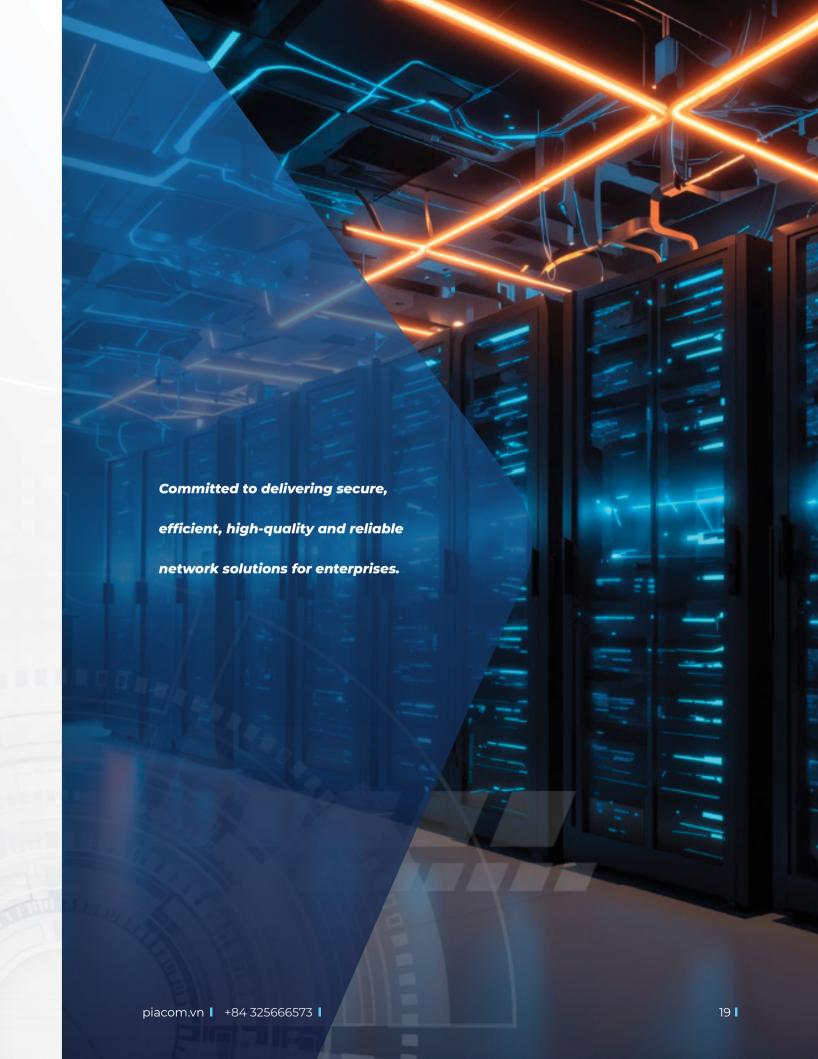
# IT Infrastructure and Data center services

#### IT Infrastructure services

- Consulting and delivering complete system packages for Server Rooms and Data Centers, including servers, storage devices, network equipment, firewalls, licensed software, and anti-malware solutions - all from leading global technology vendors.
- Designing and implementing enterprise internet and internal network systems in compliance with international standards.
- Supporting the monitoring, maintenance, and optimization of IT infrastructure.
- Offering Virtual Private Server (VPS) rental services.
- Providing rental and management services for enterprise application infrastructure, along with secure and scalable data storage solutions.

#### **Server and Data Center Administration**

- Consulting on operation, maintenance, and servicing of Server Rooms and Data Centers.
- Providing 24/7 monitoring and operation services for Data Centers, ensuring continuous and stable performance.
- Ensuring network security with advanced, globally updated solutions such as firewalls, anti-malware software, intrusion prevention systems, application security, virtual private networks (VPN) and access control systems.
- Managing infrastructure and monitoring the performance of the entire system.
- Managing storage resources and bandwidth.



#### **Our customers**

PIACOM is the market leader in Information Technology and Automation solutions for petroleum business in Vietnam















































### **Strategic business partners**

Partnering with top local and global providers to bring best values to our customers

















































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